

# Gerry's Music shop

Western New England's #1 Choice  
FOR INSTRUMENT RENTALS SINCE 1946

**Celebrating 70 Years**  
**Building Musicians One Note at a Time**

80 Lamb Street South Hadley MA, 01075 1-413-534-7402 – 1-800-724-7402

## SEPTEMBER SUPER SAVINGS!

**Four Month Introductory Special**

### Category 1

Flute,  
Clarinet,  
Trumpet,  
Trombone,  
Percussion



School Year  
Averages Only  
\$14.23 / month

Rental Fee: \$ 39.00  
MA Tax: \$ 2.44  
Insurance: \$ 6.00

**\$47.44**

*Pays For All 4 Months!*

### Category 2

Alto sax,  
Basic Oboe



School Year  
Averages Only  
\$25.98 / month

Rental Fee: \$ 74.00  
MA Tax: \$ 4.63  
Insurance: \$ 8.00

**\$86.63**

*Pays For All 4 Months!*

### Category 3

Tenor Sax,  
French Horn,  
Baritone Horn  
Bass Clarinet



School Year  
Averages Only  
\$43.93 / month

Rental Fee: \$119.00  
MA Tax: \$7.44  
Insurance: \$10.00

**\$136.44**

*Pays For All 4 Months!*

**4 Month Introductory + 3 Month Extension + 3 Month Extension**  
**3 PAYMENTS FOR THE 10 MONTH SCHOOL YEAR, SAME LOW PRICE!**

At the completion of the introductory period select from

**OUR FLEXIBLE FEATURES AND OPTIONS**

AVAILABLE AT THE END OF THE INTRODUCTORY PERIOD AND **FIRST 3-MONTH EXTENSION**

- 1. PURCHASE A NEW OR PREVIOUSLY RENTED INSTRUMENT:** 100% of rental paid toward purchase **plus** an additional savings of **40%** off the remaining balance!!!!
- 2. RETURN (NO REFUNDS)** should your youngster no longer wish to continue, simply return the instrument to our store or **call us** to arrange a pick-up at the school.
- 3. RE-RENT** for those who continue, you can renew the rental for a **3-month** extension at the same low price!

WHAT YOU CAN  
EXPECT WHEN YOU  
MAKE GERRY'S  
MUSIC  
YOUR CHOICE

- **Family Owned** and Operated Since 1946
- **A Partner in Music Education:** Providing Teacher recommended Instruments
- **Free:** Equity Exchange Option with Teacher Approval
- **Free:** Weekly Visits to your School for All Your Musical Needs
- **100% Of Rental Money:** Applies toward ownership
- **Comprehensive on Site** Repair Facilities (see back for details of Coverage)
- **Convenient** Online Ordering and Bill Pay Options

**SAVE TIME ... RENT ONLINE @ [WWW.GERRYSMUSICSHOP.COM](http://WWW.GERRYSMUSICSHOP.COM)**

## WHAT HAPPENS AT THE END OF THE SCHOOL YEAR?

At the End of the Discounted 10 Month program, Select one of these 3 Options:

### **A. PURCHASE**

**PURCHASE A NEW OR PREVIOUSLY RENTED INSTRUMENT:** apply the 3 payments made and receive **40%** off the remaining balance!!!!

### **B. RETURN**

**RETURN (NO REFUNDS)** SHOULD YOUR YOUNGSTER NO LONGER WISH TO CONTINUE, simply return the instrument to our store or **CALL US TO ARRANGE A PICK-UP AT THE SCHOOL.**

### **C. MONTHLY RENTAL**

**RE-RENT** using our monthly rent-to-own program.

## **MONTHLY RENTAL RATES**

<b>FLUTE, CLARINET, TRUMPET, TROMBONE, PERCUSSION</b>	
RENTAL	\$ 25.00
MA TAX	\$ 1.57
INSURANCE	\$ 3.00
<b>TOTAL</b>	<b>\$29.57</b>

<b>ALTO SAXOPHONE, BASIC OBOE</b>	
RENTAL	\$ 40.00
MA TAX	\$ 2.50
INSURANCE	\$ 4.00
<b>TOTAL</b>	<b>\$46.50</b>

<b>TENOR SAX, FRENCH HORN BAR HORN, MOD OBOE</b>	
RENTAL	\$ 57.00
MA TAX	\$ 3.57
INSURANCE	\$ 5.00
<b>TOTAL</b>	<b>\$65.57</b>

## **MONTHLY RENT-TO-OWN PROGRAM FEATURES**

At the end of the school year, some families may not wish to commit to an immediate purchase. An affordable way to continue with the instrument is to select our **MONTHLY RENT-TO-OWN PROGRAM.**

- **100% of all rental payments** are always applied to the purchase of your instrument.
- Receive an additional savings of **40% off of the remaining balance - ANYTIME!**
- Continue to accrue payments towards the purchase of an intermediate or professional instrument!
- Continue receiving Damage, Repair, and Loss Protection.
- Choose to sign up for our Automatic Monthly Renewal Option using a Credit or Debit Card.

### **DAMAGE, REPAIR, LOSS PROTECTION INCLUDED IN EVERY RENTAL PAYMENT**

- Replace the instrument with one of equal quality without charge in the event the instrument is stolen, lost destroyed by fire or lost by other casualty.
- Restore instrument to proper playing condition in the event of damage.
- Repair shall include replacement of parts and all labor at no charge.
- Loaner instrument will be provided at no charge.
- Coverage does not include restoration of finish or replacement of expendable accessories such as reeds, oils, straps, sticks, mallets, etc...

### **Don't Forget These Teacher Recommended Accessories!**

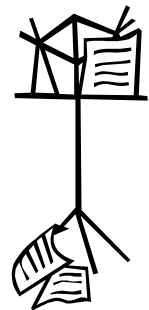
**Start Right...**

**From the Start!**

**A Music Stand for**

**Only \$13.50**

**Including tax!**



**Instrument Care Kits Are Always  
A Great Idea!**